



elite

Price Guidelines 2025

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Table of Contents

▾ Elite Rates	03
▾ General Guidelines	05
▾ Car By The Hour	07
▾ Round Trip - Free wait time	08
▾ Airport Rates	09
▾ Special Event Pickup Charges	10
▾ Sample Rates	11
▾ Airport Pickup Policies	13
▾ Airport Pickup Options	14
▾ Stops	15
▾ No show VS Cancellation	17
▾ Ancillary Charges	22
▾ Taxes & Surcharges	24
▾ Specialty Vehicles	26
▾ Flat Rate adjustments	28

We set the standard for black car services





Elite Rates

- Elite provides door to door ground transportation, from home to work, to the airport or any other place. We provide this service around the clock, 7 days a week.
- Elite's NYC and Tristate Area Rates are based on distance and the travel time between the two points.
- To simplify and to have fixed pricing we have created a zoning system in the NY Tristate area.
- Rates are fixed and we do NOT impose any surcharges for traffic delays.
- Manhattan is divided into 16 zones with fixed street boundaries.
- The Boroughs are zoned based on zip codes or groups of zip codes.
- Trips to NJ, Long Island , Connecticut, Pennsylvania and other states are based on the town or city travelled to.
- National and Worldwide rates vary from city to city. Rates for most travelled destinations are listed on our website. [Please request a quote for rates not listed.](#)
- Fixed rates are published in this Rate Book.
- The rates published in the rate book apply to our Executive/Business Class Sedan Service.





Elite Rates

(Continued)

Elite provides 24/7 fixed-rate corporate sedan and SUV services in NYC, the Tristate Area, and worldwide.

- Rates for SUV service or luxury vehicles are a multiple of sedan rates.
- Wait time and/or stops are additional.
- A service charge is applied to each trip
- All ancillary charges such as tolls, taxes and service charges are added at the end.
- Cars may be hired by the hour, subject to a minimum number of hours.
- It is Elite's standard policy to post notice of any rate changes at least 15 days in advance.
- For prices not shown in the book, call Elite Limousine at 718-472-2300 or visit www.EliteNY.com





General Guidelines

Our General Guidelines explain Elite's fixed rates, additional fees, and hourly hire options. For unlisted rates, please contact us directly at 718-472-2300 or Customer_Service@EliteNY.com.



Price Guidelines

	Executive Sedan	SUV	Mercedes S Class
Manhattan, Boroughs or Out of Town	Zone to Zone as published in the Rate Book	Sedan Rate Multiplied by 1.25, subject to minimum	Sedan Rate Multiplied by 1.5, subject to minimum
Gratuity only applies to fare, wait time and stop charges	Optional 10 -15%	Automatic 15%	Automatic 15%
Hourly Rate - Wait Time	\$90 /hour: \$1.50 / min	\$108 /hour: \$1.80 / min	\$138/hour: \$2.30 / min



General Guidelines

(Continued)

Minimum Charges			
	Executive Sedan	SUV	Mercedes S Class
Manhattan to Manhattan (Allocated Time)	\$45 -77	\$135 + 15% Gratuity 1.25 Hours	\$207 + 15% Gratuity 1.50 Hours
Manhattan to Boroughs (Allocated Time)	\$55 -130	\$162 + 15% Gratuity 1.50 Hours	\$276 + 15% Gratuity 2.00 Hours
Manhattan to Out of Town (Allocated Time)	As Per Rate Book	\$216 + 15% Gratuity 2.00 Hours	\$276 + 15% Gratuity 2.00 Hours
Stadium, Venues & (SP Event Charges)	\$50: Includes 30 minutes of free wait time	\$50: Includes 30 minutes of free wait time	\$50: Includes 30 minutes of free wait time
Meet & Greet at Airports	\$50: Includes 60 minutes of free wait time	\$50: Includes 60 minutes of free wait time	\$50: Includes 60 minutes of free wait time

Service Fee			
Service Fee / Trip	\$10	\$10	\$10



Car By The Hour

When making multiple stops with waiting,
time calls (Hire by the Hour) may be a
better option.

	Executive Sedan	SUV	Mercedes S Class
In Manhattan	\$90 per Hour	\$108 per Hour	\$138 per Hour
Outer Boroughs	\$90 per Hour	\$108 per Hour	\$138 per Hour
Minimum Hire	1.5 Hours	1.5 Hour	2 Hours
Gratuities	Optional 10 -15%	Automatic 15%	Automatic 15%

NOTE: For Time Calls, when both the origination point and the final drop off point are both out of town, depending on distance, travel time charge may be applicable.



Round Trips

Free Wait Time: Out of Town Round Trips

- Round trips in the five boroughs are priced at two full fares (full + full). The first 5 minutes are free, then wait time is billed: Sedan \$1.50/min, SUV \$1.80/min, Luxury Sedan \$2.30/min.
- Round trips from Manhattan & the boroughs to out-of-town points are priced at full fare + 50% for the return (full + half).
- Round trips from out-of-town to the boroughs and back are charged full fare for both pickup and return (full + full).



One Way Fare	Free Wait Time
\$150-200	15 minutes
\$201-250	30 minutes
\$251-300	60 minutes
\$301-400	90 minutes



Airport Prices

We set the standard for Black Car Service in the NY tri-state area.

Airport	Executive Sedan	SUV	Mercedes S Class
LaGuardia Airport	\$90	\$135 + 15% gratuity	\$250 + 15% gratuity
John F. Kennedy Airport	\$125	\$155 + 15% gratuity	\$250 + 15% gratuity
Newark	\$125	\$145 + 15% gratuity	\$250 + 15% gratuity
Teterboro	\$125	\$155 + 15% gratuity	\$250 + 15% gratuity
Westchester	\$190	\$230 + 15% gratuity	\$350 + 15% gratuity
MacArthur	\$250	\$275 + 15% gratuity	\$414 + 15% gratuity
Meet & Greet	\$50 with 60 minutes Free WT	\$50 with 60 minutes Free WT	\$50 with 60 minutes Free WT



Special Event Pickup Charges

Landmark	Zone	Sedan		SUV		Luxury Sedan	
		Event Charge	No Show Charge	Event Charge	No Show Charge	Event Charge	No Show Charge
Barclays Center	202	\$50	\$90	\$50	\$108	\$50	\$276
Chelsea Piers	103	\$50	\$90	\$50	\$108	\$50	\$276
Citi Field	334	\$50	\$90	\$50	\$108	\$50	\$276
Forest Hill Tennis Center	341	\$50	\$90	\$50	\$108	\$50	\$276
Yankee Stadium	401	\$50	\$90	\$50	\$108	\$50	\$276
National Tennis Center	334	\$50	\$90	\$50	\$108	\$50	\$276
MetLife Center *	NJ	\$90	\$125	\$90	\$108	\$100	\$276

NOTE *: Event Charge includes 1.5 hours early dispatch plus parking fees to enter arena gates at MetLife Center. We recommend that for this venue, you consider the round-trip option and avoid the Event Charge.



Sample Rates Between Manhattan and Popular NY Tristate Locations

Sample Rates between Manhattan and Popular NY Tristate Locations					
Destination	Base Rate	Drive Time (Hours)	Destination	Base Rate	Drive Time (Hours)
Coney Island, Brooklyn	\$103	1.25	National Tennis Center, Queens	\$91	1.00
Dumbo, Brooklyn	\$74	0.75	Rockaway Beach	\$136	1.50
City Island, Bronx	\$106	1.30	Hampton Bays, Long Island	\$379	2.50
Bronx Zoo, Bronx	\$98	1.25	Jones Beach, Long Island	\$195	1.50
Bronx Botanical Gardens, Bronx	\$100	1.25	Captree, Long Island	\$236	1.30
Yankee Stadium, Bronx	\$91	1.00	Greenwich, CT	\$179	1.50
Citi Field, Queens	\$91	1.15	New Haven, CT	\$359	2.50



Sample Rates Between Manhattan and Popular NY Tristate Locations

(Continued)

Sample Rates between Manhattan and Popular NY Tristate Locations					
Destination	Base Rate	Drive Time (Hours)	Destination	Base Rate	Drive Time (Hours)
Hartford, CT	\$499	2.35	Atlantic City, NJ	\$532	2.75
Mohegan Sun, CT	\$589	2.50	Jersey City, NJ	\$103	0.45
Woodbury Commons, NY	\$269	1.50	The Poconos, NJ	\$476	2.00
Beacon, NY	\$306	1.50	Bethlehem, PA	\$388	2.00
Sleepy Hollow, NY	\$168	1.25	Philadelphia, PA	\$420	3.00
Albany, NY	\$640	3.00	Boston, MA	\$1006	4.25
Washington, DC	\$997	4.65	Providence, RI	\$806	3.55



Airport Pickup Policies

JFK, LGA, EWR

If you encounter any issue, please
call Elite's 24/7 Dispatch at
1-800-472-1123
1-718-472-2000

HOW TO AVOID WAIT TIME CHARGES?

When you have checked baggage we suggest that you take advantage of our "DELAYED DISPATCH OPTION" at LGA, JFK and EWR. Using this option, we will delay dispatching based on your choice from 10 up to 60 minutes after touchdown.

FLIGHT CHECKS

Elite's dispatch software, integrated with FlightView®, automatically tracks all incoming flights providing ETA updates on touchdown time, flight diversions, and cancellations.





Airport Pickup Options

A OUTSIDE STANDBY

- Book your standby reservation in advance.
- Car dispatched only after you land and call [1-800-472-1123](tel:1-800-472-1123) from the terminal.
- If you have checked baggage, call after collecting your bags.
- Dispatch provides a car number, 5-10-minute ETA, and pickup area instructions.
- 15 minutes free wait time from dispatch.

C OUTSIDE RESERVATION

- Place your Outside Reservation in advance.
- Your vehicle will be dispatched based on the touch down time provided by FlightView® Tracker Software, which is integrated with Elite's SmartCab Dispatch Software System.
- You can also use our "Delayed Dispatch Option" to customize a delayed dispatch.
- Electronic messaging supplies the passenger with vehicle and driver details.
- 30 Minutes free wait time from the time of dispatch ([previously 15](#)).

B OUTSIDE ON DEMAND

- Call Elite at [1-800-472-1123](tel:1-800-472-1123) or use the Elite Mobile App after your flight reaches the gate to avoid wait time charges.
- If you have checked baggage, call after collecting it.
- Dispatch provides a car number, 10-15-minute ETA, and pickup location details.
- 15 minutes free wait time from dispatch.

D INSIDE RESERVATION

- Book your Inside Meet & Greet in advance.
- Vehicle dispatched based on FlightView® touchdown time.
- Use "Delayed Dispatch Option" for custom timing.
- Driver meets you at Baggage Claim (domestic) or Customs gate (international).
- Receive vehicle and driver details via electronic message.
- 60 minutes free wait time from dispatch.
- Meet & Greet fee for LaGuardia, JFK, Newark: \$50 (parking extra).



Stops

The When and Why of Stops

Not all stops are defined or priced the same. Most are billable. Some are not.

- Any deviation from the direct route to some intermediate point that results in increased distance traveled and/or additional time required to complete the trip constitutes a billable stop.
- Courtesy Stops are not billable.

A COURTESY STOP IS DEFINED AS

- A quick personal stop (normally 5 minutes or less) directly en route to buy coffee or newspaper, etc.
- Elite drivers provide courtesy stops to our customers at no charge.

NO FREE JUMP

- A passenger getting out of the car at any place other than the final destination may trigger a stop charge.

We set the standard for black car services





Stop Pricing Guidelines

The New York Black Car industry with the exception of Elite, generally overestimates stop pricing by use of full zone-to-zone calculations.

- Since 1990 Elite has employed our own proprietary algorithm using a vector matrix developed in house to calculate prices based on actual distance traveled.
- Both standard Elite rates and stop pricing are available online at <https://www.EliteNY.com/>.
- A stop enroute is priced differently than a stop not enroute. Stops not enroute incur price adjustments for time and distance.
- In Manhattan: Stops begin at \$20.
- In the Outer Boroughs: Stops begin at \$25.
- Out of town stops begin at \$30 for stops in the same town.
- Out of town stops enroute are 50% of the rates to the town but no more than \$50 per stop.
- Stop charge for SUV service is 1.25 times Sedan's stop price.





No-Shows Explained

IF WE HAVE A CALL BACK PHONE NUMBER

We will hold the car for 25 minutes and then call the passenger. If contact is made, we will follow passenger instructions and account policy. If no contact is made, we will hold the car for an additional 5 minutes and then give a no show to the driver.

IF WE DO NOT HAVE A PHONE NUMBER

We will hold the car 25 minutes from time of dispatch and then give a no show to the driver.

AUTHORIZE CAR WAIT TIME OVER 25 MINUTES

Guaranteed wait may be arranged at any time by calling Elite or on your App.

SPORTS ARENA

Cars are held for 30 minutes after conclusion of event at a stadium or arena.



Multiple Cars Dispatch Policy

Involving SUV

01 SEDAN CANCELLATION & SUV BILLING POLICY

If 2 Sedans are requested by the customer and one Sedan and one SUV is sent, should all passengers get in the SUV, the Sedan will be charged as a billable cancellation/no-show and the SUV will be billed at the SUV rate.

02 PASSENGER LIMIT EXCEEDED: SUV RATES APPLY

If a regular vehicle is requested by the passenger but more than 4 passengers get into that vehicle, price will be charged according to SUV rates.





Cancellation Charges

Pickup from Manhattan	Executive Sedan	Executive SUV
Before Dispatch	No Charge	No Charge
1-5 Min After Dispatch	No Charge	No Charge
6-20 Min After Dispatch	\$50	\$50
21 Min After Dispatch	\$50 + \$1.50/min	\$50 + \$1.80/min
After Reservation Time	Full fare + \$1.50/min wait time after reservation time.	\$135 + \$1.80/min wait time after reservation time.
Pickup From Outer Boroughs or OT *	Executive Sedan	Executive SUV
Before Dispatch	No Charge	No Charge
1-5 Min After Dispatch	No Charge	No Charge
6-20 Min After Dispatch	Boroughs: \$50, Out of Town \$75	Boroughs: \$50, OT: \$75



Cancellation Charges

(Continued)

Pickup From Outer Boroughs or OT *	Executive Sedan	Executive SUV
When lead dispatch time on reservation is 60 minutes or less		
21 min after dispatch when lead dispatch time is < 60 min.	Boroughs: \$50 Out of Town: \$75	\$108
After reservation time	Full fare + \$1.50/min wait time	Full fare + \$1.80/min wait time
When lead dispatch time on reservation is greater than 60 minutes		
21 min after dispatch to ½ of lead dispatch time when > 60 min.	Boros: 50% of base fare min. \$50. OT: 50% of base fare min. \$75	50% of base fare minimum \$108
After ½ Lead dispatch time to reservation time	Full fare	Full fare
After reservation time	Full fare + \$1.50/min wait time after reservation time	Full fare + \$1.80/min wait time after reservation time



Cancellation Charges

(Continued)



01 OUT OF TOWN DEFINITION

Locations outside of NYC (Manhattan and Outer Boroughs) are considered Out of Town.

02 LEAD DISPATCH TIME DEFINITION

Lead Dispatch Time is the time required for a driver to be at the pick-up location for the reservation.

03 CANCELLATION CHARGES FOR RIDES OUTSIDE TRI-STATE

Cancellation policies vary from 6 to 24 hours. Confirm when booking.

04 CANCELLATION CHARGES FOR SPECIALTY VEHICLES

Please refer to page 26.



Ancillary Charges

RESERVATION CHARGE — NEVER

- Elite accepts reservations 24 hours a day, 7 days a week.
There is no additional charge for a reservation

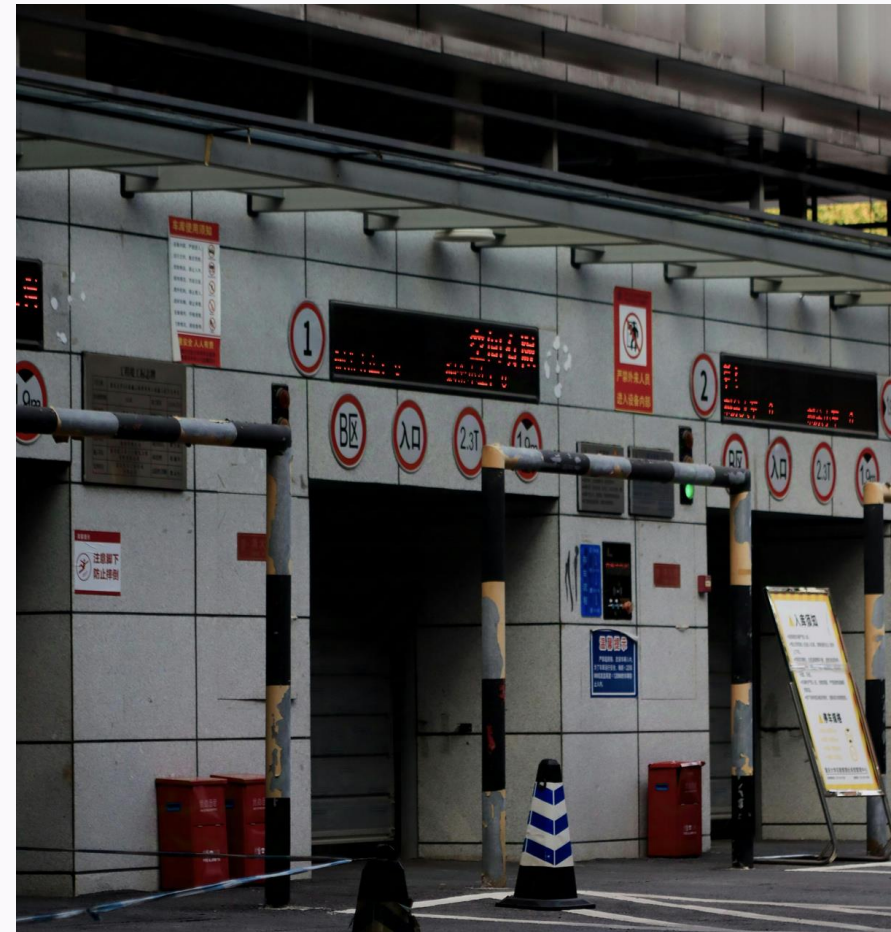
OUT OF TOWN PICKUP CHARGE — NONE

- No additional charge even when the pickup is out-of-town.

TOLLS AND PARKING

Tolls necessary in the successful completion of the trip are additional as are any parking charges.

- On trips to or from destinations where the driver has no direct alternate toll free route to return, all round-trip tolls are billable. By industry definition “an alternate toll-free route” should not add time or distance when compared to the normal toll route.
- Addition of return tolls is standard for all trips to or from Far Rockaway, Staten Island, New Jersey, Pennsylvania and any locations requiring transverse of a Port Authority of NY & NJ bridge or tunnel.
- Parking charges are normally incurred on:
 - Inside Meet & Greet at airports; and
 - On package pickup or deliveries when required.





Ancillary Charges

(Continued)

OUT OF TOWN PRICING

- We use proprietary software based on actual location to fairly price trips originating both outside the five boroughs then returning to NYC, when the trip originates and ends out-of-town with or without multiple out-of-town stops..

FUEL SURCHARGE

- There is no fuel surcharge unless the weekly U.S. Retail Prices (Regular grade) as posted on the Internet at: <http://www.eia.gov/petroleum/gasdiesel/> is \$3 or more.

If the Average Unleaded Gas Cost is:	Fuel Surcharge
\$2.99 or lower	\$0 per ride
\$3 to \$5	2.5 % of the fare per ride

CHILD SEATS

- All 50 states and the District of Columbia require child safety seats for infants and children fitting specific criteria.
- As of January 2015 in New York, failure to comply results in a mandatory fine and points against the vehicle operator's license.
- Two options are available:
 - The passenger may elect to bring their own safety seat;
 - Passengers may place advance reservations requesting their choice of child, infant or toddler seats.
- Stored at the Elite office, with a \$50 charge for the first seat and \$25 for each additional seat.

Package Surcharge

- Flat rate: \$25

If the Average Unleaded Gas Cost is:	Fuel Surcharge
\$5 to \$6.99	5% of the fare per ride
\$7 to \$7.99	7.5 % of the fare per ride



Taxes & Surcharges



NYBCOIF 2.5% SURCHARGE

On May 25, 1999, Chapter 49 of the Laws of 1999 established the New York Black Car Operator's Injury Compensation Fund, requiring black car and limousine dispatch bases in New York State to charge, collect, and remit a surcharge on gross billings to cover workers' compensation claims for injured drivers. Initially set at 2% as of October 1, 1999, the surcharge increased to 3% on October 3, 2020, and as of Feb 1st 2025, it has been reduced to 2.5%.



NEW YORK INTRASTATE SALES TAX

As of June 1, 2009, under section TSB-M-09 (2) S, the New York State Department of Taxation and Finance imposed state and local sales tax on transportation services provided using limousines, black cars, and similar vehicles with a driver. This tax applies only to trips that begin, remain, and end within New York State.



NEW YORK CITY CONGESTION SURCHARGE

Starting January 1, 2019, all Black Car providers must enforce a \$2.75 NYC congestion surcharge for rides that both begin and end in New York State and either start, end, or pass through Manhattan south of 96th Street (the Congestion Zone). More details can be found at <https://www.tax.ny.gov/bus/cs/csidx.htm>.



Taxes & Surcharges

(Continued)



NEW YORK MTA CONGESTION SURCHARGE

Effective January 5, 2025, Black Car riders are billed \$0.75 on all trips that are in the Manhattan Congestion Relief Zone and verified by monthly reports submitted to the MTA. Zone boundaries are defined as anything on 60th and below. Please refer to <https://portal.311.nyc.gov/article/>



CATASTROPHIC EVENT SURCHARGE

Elite reserves the right to add a surcharge during natural or man-made disasters impacting NYC's infrastructure and transportation. This covers fuel shortages, hazardous road conditions, and traffic delays. The surcharge compensates drivers for the added risks and is passed to the franchisee.



AIRPORT ACCESS FEES AT NYC AREA AIRPORTS: LGA, JFK, EWR

Starting April 5, 2021, the Port Authority of New York and New Jersey began charging all for hire vehicles (FHV's) an access fee for pickups and drop-offs at Newark Liberty, LaGuardia and John F. Kennedy airports. All FHV's - including app-based services - are charged \$2.50 for each pickup and drop-off



Specialty Vehicles

(MB Sprinters and Coach Buses)

	10-14 Pax Sprinter	21-24 Pax Coach	30 Pax Motor Coach	38 Pax Motor Coach	55 Pax Motor Coach
Hourly Rate	\$150/hour	\$200/hour	\$225/hour	\$250/hour	\$275/hour
Minimum Time Call	\$450 (3 Hours)	\$1,000 (5 Hours)	\$1,125 (5 Hours)	\$1,250 (5 Hours)	\$1,375 (5 Hours)
Cancellation Policy	24 Hours prior	72 Hours prior	72 Hours prior	72 Hours prior	72 Hours prior
Ancillary Charges	<ul style="list-style-type: none">• Service Charge 15%• Fuel Surcharge 5%• NY Sales tax (Sprinters only) 8.875%, not applicable on interstate rides			<ul style="list-style-type: none">• Meet & Greet: Sprinter \$50• Meet & Greet: Coaches: \$100• AP Access Fee LGA, JFK, EWR: \$2.50• Tolls: Incurred as required for trip	
Notes	<ul style="list-style-type: none">• In each trip box below: Top price is the base fare.• Bottom price (in brackets) includes Service Charge and Fuel Surcharge.				



Specialty Vehicles

(MB Sprinters and
Coach Buses)

	10-14 Pax Sprinter	21-24 Pax Coach	30 Pax Motor Coach	38 Pax Motor Coach	55 Pax Motor Coach
M to M Transfer	\$450 (\$540)	\$1,000 (\$1,200)	\$1,125 (\$1,350)	\$1,250 (\$1,500)	\$1,375 (\$1,650)
M to LGA, JFK, EWR, TEB	\$450 (\$540)	\$1,000 (\$1,200)	\$1,125 (\$1,350)	\$1,250 (\$1,500)	\$1,375 (\$1,650)
M to HPN	\$600 (\$720)	\$1,000 (\$1,200)	\$1,125 (\$1,350)	\$1,250 (\$1,500)	\$1,375 (\$1,650)
M to ISP	\$750 (\$900)	\$1,000 (\$1,200)	\$1,125 (\$1,350)	\$1,250 (\$1,500)	\$1,375 (\$1,650)
M to Q, BK, Bx or SI	\$600 (\$720)	\$1,000 (\$1,200)	\$1,125 (\$1,350)	\$1,250 (\$1,500)	\$1,375 (\$1,650)
M - OT 0 - 30 miles	\$600 (\$720)	\$1,000 (\$1,200)	\$1,125 (\$1,350)	\$1,250 (\$1,500)	\$1,375 (\$1,650)
M - OT 31 - 50 miles	\$750 (\$900)	\$1,000 (\$1,200)	\$1,125 (\$1,350)	\$1,250 (\$1,500)	\$1,375 (\$1,650)
M - OT 51 - 70 miles	\$900 (\$1,080)	\$1,200 (\$1,440)	\$1,350 (\$1,620)	\$1,500 (\$1,800)	\$1,650 (\$1,980)
Per Diem 12 Hour Max	\$1,500 (\$1,800)	\$2,000 (\$2,400)	\$2,250 (\$2,700)	\$2,500 (\$3,000)	\$2,750 (\$3,300)

NOTE: Rates within parenthesis include service charge & fuel surcharge.

Out of Town

Flat Rate adjustments for Trips Originating From outside of Manhattan

All OT (out of town) rates in our rate book are based on distance and travel time from Manhattan. Adjustments are done as below for all other trips.



Connecticut, Westchester & New York State

Brooklyn	(Add) \$60
Queens & LaGuardia	(Add) \$60
JFK & Far Rockaway	(Add) \$60 - \$75
Staten Island	(Add) \$100
Bronx	(Subtract) \$10

Long Island

Brooklyn	(Add) \$60
Queens & LaGuardia	(Subtract) \$10
JFK & Far Rockaway	(Add) \$25
Staten Island	(Add) \$100
Bronx	(Add) \$50

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Out of Town

Flat Rate adjustments for
Trips Originating From
outside of Manhattan
(Continued)



New Jersey

New Jersey

Brooklyn (North. NJ)	(Add) \$80
Brooklyn (South NJ)	(Add) \$60
Queens, LaGuardia	(Add) \$80
JFK, Far Rockaway	(Add) \$100
Staten Island (North. NJ)	(Add) \$80
Staten Island (South NJ)	(Add) \$60
Bronx (South NJ)	(Add) \$100
Bronx (North. NJ, Zones 710, 720)	(Add) \$50



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